

# UP TO 75% OF CLEANUP COSTS REIMBURSED THROUGH A BROWNFIELD REDEVELOPMENT AGREEMENT

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One of the provisions of the 1998 Brownfield and Contaminated Site Remediation Act (N.J.S.A. 58:10B-1 et seq.) is the establishment of the Brownfield Redevelopment Agreement program. Jointly managed by the NJ Economic Development Authority (EDA), NJ Department of Treasury, and the NJ Department of Environmental Protection (NJDEP), the program enables a third-party purchaser and/or redeveloper to obtain up to 75% of the costs associated with investigation and remediation of contaminated and under-utilized commercial and/or industrial properties referred to as “Brownfields”. Reimbursement monies are from new State taxes generated by redevelopment of the site, including sales, corporate, hotel among others.

EXCEL has prepared Brownfield Redevelopment Agreement applications on behalf of our clients with a 100% rate of approval from the EDA, Treasury, and DEP that will result in more than 30 million dollars in reimbursed cleanup costs for investigation and remediation. We have successfully obtained approvals for reimbursement of millions of dollars for our clients for projects that others before us said would not qualify. We fully understand the program requirements, know exactly what project specifications the State agencies are looking for, and have developed a highly effective application template to streamline the application and approval process.

***It's important to note that previous environmental investigation costs are eligible, however, in order for cleanup costs to be eligible, the Application must be submitted (and preferably approved) BEFORE cleanup costs are incurred. Don't leave money on the table – call EXCEL today!***

## **Professional Services associated with Brownfield Redevelopment Agreements offered by EXCEL include:**

- Evaluation to determine if a Project Qualifies for Reimbursement and, if so, Projection of the Estimated Costs and Timeline for Reimbursement
- Coordination and Participation in a Pre-Application Meeting with the State to Effectively Present the Project and Position it for Qualification




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- Preparation of the Brownfield Redevelopment Agreement for Submission to the NJEDA, Department of Treasury, and NJDEP
  - Negotiation with the State regarding the terms of the Reimbursement, including Eligible Costs, timeline and terms of Reimbursement, etc.
  - Turn-Key Remediation, including Implementation, Management, and Onsite Construction Management of any Cap/Engineering Control Construction
  - Final Assessment of Eligible Costs for Reimbursement, including Investigation, Cleanup, and Commensurate Costs of any Capping/Engineering Control Construction associated with Redevelopment as a Supplement to Out-of-Pocket Costs

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 EXCEL is an award-winning full-service environmental consulting and engineering firm whose professionals are solution-oriented, innovative, and focused on the needs and objectives of each client. We pride ourselves on the high quality and technical excellence of our services and the cost-effective and creative solutions we have developed based on years of problem-solving experience in the environmental industry. EXCEL is certified as a Women Business Enterprise (WBE) and a Small Business Enterprise (SBE) in NJ and New York with offices centrally located in North Brunswick, NJ.



***Solving Environmental Problems  
& Creating Redevelopment Opportunities***

111 North Center Drive ■ North Brunswick, NJ 08902

Phone (732) 545-9525 ■ Fax (732) 545-9425

***Visit our website at*** [www.excelenv.com](http://www.excelenv.com)

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